Cheyenne towers over global competition

Wind tower manufacturer to build facility with rail access

It was an exciting day for economic development in Laramie County when Gestamp Renewables and the Worthington Energy Group, a subsidiary of Worthington Industries, Inc., announced on February 15, 2011 that they will build a wind tower manufacturing facility in Cheyenne under a joint venture, Gestamp Worthington Wind Steel, LLC. Of course, the announcement itself was a zenith for many months of work among several community partners.

Speakers at the announcement included Gov. Matt Mead; Ralph Roberts, President of the Worthington Energy Group; Bob Jensen, CEO of Wyoming Business Council; and Randy Bruns, CEO of Cheyenne LEADS.

In addition to the excellent location and attractive business climate, the State’s

From the ground up

Construction projects highlighted at Annual Banquet

The 2011 Annual Banquet and Membership Meeting was held Friday, March 11 at the Holiday Inn. There was a very large crowd with over 430 attendees. After cocktail hour and a flavorful dinner, Board Chair Steve Lovas began the business meeting. Members approved the March 13, 2010 Minutes & December 31, 2010 Treasurer’s Report.

Board Treasurer Jim Murphy presented the Nominating Committee Report and nominees for the next round of elected members on the LEADS Board of Directors: Lynne Boomgaard, Ed Georges and Robert Harmon. The slate was approved unanimously by the membership.

Lovas then recognized the excellent service to Cheyenne LEADS by outgoing elected Board members Scott Meier, Connie Sloan-Cathcart and Georgiana Stewart. Next, CEO Randy Bruns gave a review of 2010 and updates of current projects.

Guest speaker Arty Allen, Senior Vice President for National Community Development Services, Inc. then took

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commitment to renewable energy is another reason that Worthington Industries and Gestamp Renewable Wind are “saying yes to Wyoming,” as Gov. Mead said. “Yes to our workforce, our pro-business environment and yes to being a part of America’s wind power here in Wyoming. Wyoming is wind country and this announcement helps us tell the story that we mean business when it comes to renewable energy business opportunities.”

But Roberts explained that there were several reasons beyond the renewable energy environment that made this decision easy for the joint venture. The rail and interstate access of a site in Cheyenne Logistics Hub was key, as well as the “ability and readiness of the workforce here.” Resolutely, Roberts stated, “We not only believe in wind, but we believe in the power of the public-private partnership and we were very pleased with the attitude to make this a win for our joint venture and a win for the state.”

Jensen noted the well-known work ethic and business culture of Worthington Industries. The company abides by a long-standing philosophy based on the Golden Rule. Jensen delivered a passage from Our Golden Rule, the book written by John P. McConnell, chairman and chief executive officer of Worthington Industries, and thanked his grandson for attending the day's announcement.

Bruns then took to the podium on behalf of the Cheyenne community, making the commitment to this joint venture, to the governor and to the state, that we will do everything we can to help this company succeed as we have with all the other companies that have come before them. He reminded the crowd that these companies not only have a project launching in Wyoming but all across the globe and Laramie County is a player on the world stage. Bruns stated, “I am very proud of the business community and local government for what it’s done over the past 25 years to help position this community to be ready to meet business needs.”

Gestamp Worthington Wind Steel manufacturing facility is to start construction fall 2011.

Gestamp Worthington Wind Steel, LLC.

- European multinational company
- Steel industry leader in both automotive components and renewable energy
- Facilities in 25 countries across four continents
- Wyoming's is their first wind steel facility in North America!
- In addition to wind tower manufacturing, they are developing wind and solar farms around the globe and have a growing solar steel business.

Worthington Industries

- Based in Columbus, OH
- More than 60 facilities in the U.S. and in 10 other countries
- Manufacturers of diversified metal products including steel processing, pressure cylinders and metal building products
- $2 billion company employs more than 6,000 people in their facilities
- Listed as a 100 Best Company to work for in America several times by Fortune Magazine.
Bob is the General Manager of the Holiday Inn. He is a 30 year veteran of the Hospitality industry, born in Buffalo, New York. He is married to Mary for the past 32 years. They have three grown children and four grandchildren all living in Denver, Colorado which is Bob’s weekend’s home.

Bob holds a BA from Niagara University and an MBA with emphasis in Finance from the University of Phoenix. He also holds two industry certifications: Certified Hotel Administrator and Certified Food and Beverage Executive.

Bob’s success is as a result of his business acumen at developing business modes, implementing extensive training programs for employee development and guaranteeing guest satisfaction, Valuation of properties, implementing procedures and ideas to expedite result and collaborating with current guests and future ones has kept him involved in the community no matter where he has lived.

Bob has worked with many Civic organizations throughout the years to include Rotary and Knights of Columbus. He has held many Civic positions, including member of the Board of Directors for: Cheyenne LEADS, Cheyenne Chamber of Commerce, Chairman of the board for Laramie County Convention and Visitor Bureau, State of Alaska Red Cross, Holland America Cruise Line Community Affairs Board, Wyoming Restaurant and Lodging Association, Fairbanks Downtown Association Chairman of the Board Fairbanks, AK Convention and Visitor Bureau, Chairman of the Board for Alaska Hotel Motel Association.

Lynne is an attorney at Schultz & Belcher LLP specializing in energy, natural resource and public land law. She served from March 2003 – April 2010 as Director, Office of State Lands & Investments, the administrative arm of the Board of Land Commissioners and the State Land and Investment Board. As Director, Lynne administered five divisions responsible for managing approximately 4 million acres of state trust land and minerals and more than 7 grant and loan programs. She also chaired the Wyoming Oil and Gas Conservation Commission and served on Wyoming’s Enhanced Oil Recovery Commission.

Prior to her service with the State, Lynne was an Assistant Professor at the University of Wyoming, College of Law, teaching Oil and Gas Law, Mining Law, Agriculture Law, Constitutional Law and Legal Writing. She worked for the Honorable Wade Brorby on the U.S. Tenth Circuit Court of Appeals in 1991-92 and 1996-2001, and as an associate at Holland and Hart in Cheyenne from 1992-1996.

Lynne is a University of Wyoming graduate. She and her husband Rick enjoy Wyoming Cowboy and Cowgirl athletics, fly fishing, bird hunting and spending time with their two daughters, Megan Jacob and Alli Anderson, and their families.

After 30 years in the retail furniture business, Ed decided to “re-pol” himself. In 2008 he purchased DT’s Package Liquor and Lounge and DT’s Liquormart and Tusker Bar.

Ed is a Wyoming native. He received his B.S. in Business Administration from the University of Wyoming in 1972. He received a commission from the Army R.O.T.C. program and spent time in Ft. Lewis, WA; Ft. Gordon, GA and Ft. Hood, TX as a Military Police Officer. He is a member of the Cheyenne Chamber of Commerce. He chaired many committees including Military Affairs and was chairman of the Wyoming National Guard Educational Endowment Fund.

Ed and his wife Deede have one daughter and three sons. All are graduates from the University of Wyoming.
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the stage for a brief presentation about economic investment within our community and the nation’s economy as a whole.

We’ve already booked next year’s event so Save the Date: Friday, March 16, 2012 at Little America Hotel & Resort.

Check out the following photos for the CEO’s review of 2010 and plans for 2011. It is not surprising that “buildings” and “progress” were emergent themes. After all, we have seen 14 new companies commit to Cheyenne in past two years, which is LEADS’ best run ever -- so far.

Six companies committed to Cheyenne in 2010, and there are already two in 2011. Those eight newest companies will represent approximately 340 new jobs when they open.

We hope that everyone enjoyed the evening and appreciate your support and generous sponsorships.

(Top) The GE/UW High Plains Gasification-Advanced Technology Center (HPG-ATC) is scheduled to begin construction in early 2012 in CBP. (Middle) Midwestern Wyoming, Inc. is under construction in the Swan Rail Park. (Bottom) NCAR – Wyoming Supercomputer Center (NWSC) broke ground in June and is on track to begin installing the supercomputer by the end of 2011.
**Spotlight on Echostar Datacenter in Cheyenne Business Parkway**

In August 2010, EchoStar Broadcasting Corp. announced that after looking at nearly 40 sites nationally, they selected Cheyenne for a Tier III, 77,000-square-foot data center. The data center will be used for supercomputing, data storage and data archiving to support the company’s growth and for data services collocation to third party customers. Collocation space will feature state-of-the-art power and cooling as well as leading edge, high density, rack-mount solutions.

The foresight of the Wyoming Legislature in the 2010 passage of House Bill 49 (sponsored by Rep. Pete Illoway-Cheyenne) influenced the company’s decision to locate the new data center in Wyoming. This tax exemption is for data-center equipment when a company with a capital investment of $5 million and physical location in Wyoming buys or rents $2 million of equipment in a calendar year.

The multimillion dollar data center will be located adjacent to EchoStar’s existing satellite uplink and broadcast facility in LEADS’ Cheyenne Business Parkway just east of Cheyenne along Interstate 80. The data center will initially add about 12 new IT professional positions. EchoStar currently employs more than 360 in Cheyenne.

We enjoy seeing the progress!

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**Construction on a rail-served Manufacturing Spec Building for Cheyenne LEADS will start in early summer on LEADS’ property in the Swan Rail Park.**

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**In The Swan Ranch Industrial Rail Park tracks and infrastructure are being built out that sets the stage for of Industrial Development for years to come.**

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**Jebro is under construction in the Swan Rail Park.**

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**Additional Sewer, Water, Road Paving and Landscape Infrastructure is going into Cheyenne LEADS’ North Range Business Park.**

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**The steel has arrived and Bell Oilfield Supply started construction.**
Welcome to Our Newest LEADS Members

August 2010

**WAREHOUSE TWENTY-ONE**
Warehouse Twenty One is a full-service marketing firm. Their services include but are not limited to marketing collateral/campaigns; strategic research; printing; web design; ad placement; and multimedia production.

*Business Member*
Contact: David Teubner, Business Development/Owner
822 W 23rd Street, Cheyenne
307-459-0094
www.warehousetwentyone.com

September 2010

**INTERSTATES CONSTRUCTION SERVICES**
Meeting the electrical and automation needs of hundreds of clients and working in diverse markets across the nation. Under the Interstates flag, four business units provide turn-key electrical engineering, construction, instrumentation, and control systems solutions to industrial and commercial clients.

*Business Member*
Jon Fogelson, Business Development
2636 Midpoint Drive, Ft. Collins
970-221-1776
www.interstates.com

**AT&T**
AT&T Inc. is a premier communications holding company. Its subsidiaries and affiliates are the providers of AT&T services in the United States and around the world. With a powerful array of network resources that includes the nation’s fastest mobile broadband network, AT&T is a leading provider of wireless, Wi-Fi, high speed Internet and voice services. In 2010, AT&T again ranked among the 50 Most Admired Companies by FORTUNE® magazine.

*Business Member*
Dave Picard (local contact)
110 E. 17th Street, Ste 202, Cheyenne
307-632-1297
www.att.com

**COLORADO MACHINERY**
The leading dealer of John Deere, Bobcat and Ingersoll-Rand products in the Rocky Mountain region, featuring an expert sales staff, a full line of rental equipment, and first-rate parts and service departments.

*Business Member*
125 John Deere Drive
970-482-7154
www.coloradomachinery.com

**TOBIN AND ASSOC**
Tobin & Associates was founded in July of 1984 by Kenneth A. Tobin, AIA. It was located in Lander until the spring of 1990, at which time the firm was relocated to Cheyenne. On July 1, 2003, Tobin & Associates merged with Associates West of Lander. The merger brings additional depth to the firm as well as a combined history of successfully completed projects.

*Business Member*
Jerry R. Voigt, Principal
1820 Dillon Avenue, PO Box 2420
307-632-3144
www.tobin-assoc.com

October 2010

**GRUBB & ELLIS**
Grubb & Ellis has over 110 commercial real estate offices in 45 states. Grubb & Ellis Wyoming maintains two offices - the headquarters in Cheyenne and a branch office in Casper. They also have a broker who covers the northern part of the state from a “virtual office” in Sheridan. They are the only national commercial brokerage with a physical presence in Wyoming and represent clients anywhere in the state.

*Business Member*
Greg Thomas, CPA, Member and Broker
1621 Central Avenue, Cheyenne
307-630-5637
www.gewyo.com

**JUST OFFICE FURNITURE**
In addition to providing high quality new and used office furniture, Just Office Furniture is pleased to offer many different services to assist you. These services include moving, site layout, project management, facilities management, computer networking/cabling, and electrical services.

*Business Member*
Travis Lingenfelter, Regional Director
4104 Laramie Street, Cheyenne
307-634-5654
www.justofficefurniture.com

**MIDWESTERN WYOMING, INC.**
Midwestern Pipeline Services specializes in the double joint welding of steel pipe, the application of anti-corrosion coatings and other services for the oil and gas industry. The company will consolidate business operations and components, including its headquarters, to a new facility in Cheyenne.

*Business Member*
Jack Dubois, Vice President Operations
424 Parsley Blvd, Cheyenne
(713) 598-0805
**STRESSCON CORPORATION**
Stresscon manufactures precast/prestressed architectural and structural concrete and serve construction communities in Colorado and Wyoming. Stresscon manufactures their products for all types of structures - office buildings, industrial/commercial buildings, hotels, motels, multi-family housing, schools, stadiums, and institutional structures.

*Business Member*
Dave Mahan, Business Development Manager
1660 Lincoln Street, Ste 1800, Denver
719-205-4700
www.stresscon.com

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**DECEMBER 2010**

**MORTENSON CONSTRUCTION**
From majestic iconic buildings to life-saving healthcare structures, educational facilities for future generations and renewable sources of power, Mortenson is building what’s next. They are inspired by a compelling purpose: Building structures and facilities for the advancement of modern society. Their purpose is fulfilled through their mission: To create an exceptional customer experience.

*Business Member*
1621 18th Street, Ste 400, Denver
303-295-2511
www.mortenson.com

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**QUARTERS EXCAVATION & DEVELOPMENT**
4 Quarters Excavation is a multifaceted general contractor focusing mainly on excavation and utilities projects. 4 Quarters family of companies has interests in the Niobrara Shale Play with water resources. Also, they have experience in exploration locations and road building, maintenance, and reclamation. 4 Quarters is also involved in residential and commercial land development.

*Business Member*
Dave Cummings, President
P. O. Box 2478, Cheyenne
307-630-1002

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**CHEYENNE CHAMBER SINGERS**
The Cheyenne Chamber Singers (CCS) is in its twentieth season! It is an auditioned group of forty professional singers and gifted amateurs with a part-time staff. CCS often collaborates with other groups such as Cheyenne Symphony Orchestra, regional community choirs and UW. Outreach concerts to regional communities are a priority. From its inception, the CCS has been committed to service, excellence and the promotion of new choral works.

*Non Profit Member*
Betsy Taggart, Executive Director
P. O. Box 442, Cheyenne
307-637-7420
www.cheyennechambersingers.com

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**January 2011**

**TRANSWEST GMC/BUICK/ISUZU**
Transwest Buick GMC is your source for commercial GMC and GMC trucks or Buick cars in Henderson, Colorado. Our Henderson GMC and Henderson Buick dealership is family-owned, has a no-hassle sales staff and offers Internet specials, incentives and fleet pricing. We are one of the largest commercial GMC dealers in the country. Let our world-class professionals help you find the perfect vehicle for you or your business at a great price.

*Business Member*
Keith Couch, Commercial Sales Manager
7911 E. 96th Ave., Henderson, CO
702-322-7205
www.transwestgmc.com

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**UNION WIRELESS**
Union Wireless...the leader in bringing wireless communications to the region’s workplace. Customer Service? You won’t find any better, and it’s local. Coverage? No other wireless carrier offers it customers a better network across Wyoming, northwest Colorado and northeast Utah. And, when you leave our Home Area, you’re covered with Free Nationwide Roaming on the networks of our nationwide partners.

*Business Member*
Nicole Whitaker, Account Executive
P. O. Box 160, Mountain View, WY
307-630-9830
www.unionwireless.com

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**BT CONSTRUCTION, INC.**
BT Construction, Inc. (BTC) is renowned throughout the construction world, having built a stellar reputation over the course of thousands of various projects throughout the western United States. Although we first earned our reputation for excellence as a utility pipeline contractor, we have greatly expanded our capabilities over the past 30 years. We offer owners, engineers, and other contractors an expanded array of design options in even the most challenging of site conditions.

*Business Member*
Catherine Kornbrust, Business Development
9885 Emporia Street, Henderson, CO
303-469-0199
btconstruction.com

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**February 2011**

**EXPRESS PERSONNEL**
With Express Employment Professionals, both businesses and job seekers alike can experience the confidence and satisfaction of knowing that they will receive personal attention from our locally owned and operated staffing firm. Express Employment Professionals serves local businesses with both full-time and temporary staffing and job placement in addition to providing human resource services and consulting.

*Business Member*
Pat & Renee Ashworth, Owners/Business Developers
2205 East Pershing Blvd., Cheyenne
307-634-1635
cheyennewy.expresspros.com
LEADS BOARD OF DIRECTORS

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(vacant)

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Gay Woodhouse, Laramie County Commissioner

LEADS STAFF
Scott Sutherland, Vice President
Tara Alexander, Director of Marketing & Communications
Karen Gastineau, Office Manager

Cheyenne LEADS Golf Tournament: Tuesday, August 16, 2011

2012 Annual Banquet & Membership Meeting: Friday, March 16

If any business or contact information changes, please let us know immediately -- otherwise, you might miss important invitations and community information.

We wouldn’t be able to do our work without your support. Thank you to all of our members for your loyalty and generosity!